

Presented by:

A C C L R

Business Services



Desjardins

Desjardins Business Opportunities

The United States: a long term vision for our exporters

Assess your development strategy with advice from our experts

March 21, 2018

- 8:30 a.m.** **Registration and Breakfast**
- 9:00 a.m.** **Opening Remarks**
Jean-Christophe Lambert
Advisor, International Market Development
Chamber of Commerce of Metropolitan Montreal
- 9:05 a.m.** **Welcome Remarks**
Robert W. Thomas
United States Consul General in Montréal
United States Consulate General in Montréal
- 9:15 a.m.** **Quebec-United States – A Shared Opportunity**
Garry Douglas
President
North Country Chamber of Commerce
- 9:35 a.m.** **Available Resources for Quebec Businesses from the Quebec and New York Governments**
Ed Kowalewski
Director, International Investment Programs
Empire State Development
- Daniel Paquette
International Trade Advisor – North America Division
Ministère de l'Économie, de la Science et de l'Innovation (MESI)

- 10:05 a.m. Business Testimony – A Canadian Business Shares its U.S. Experience**
Raymond Leduc
Vice-President – Business Development
Nova Bus and Prevost
- 10:20 a.m. Coffee Break and Networking**
- 10:50 a.m. Buy America Mandates and the U.S. Legal Framework**
Geneviève St-Cyr Larkin
Associate
McCarthy Tétrault
- 11:10 a.m. Logistics and Customs**
Richard Martel
President & CEO
AP International
- 11:30 a.m. Impacts and updates of the U.S. fiscal reforms**
Benoit Turcotte
Partner
Raymond Chabot Grant Thornton
- 11:50 a.m. Business Development in the United States: From Advice to Financial Tools**
Claude Couture
Director, International Services Development
Desjardins
- Daphnée Tousignant Maurice
Director, International Services Development
Desjardins
- 12:15 a.m. End of the Seminar and Networking**

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