



# KAZAKHSTAN: Continuing Institutional Reforms, Improving Investment Climate



*Montreal, May 11<sup>th</sup>, 2017*



# Kazakhstan's Modernization Process

First modernization: *Transition from a centrally planned economy to a free market (1991-1997);*

Second Modernization: *Strategy “Kazakhstan-2030”, construction of the new capital, Astana and Kazakhstan’s entry into the Top-50 most competitive economies in the world (1998-2016);*

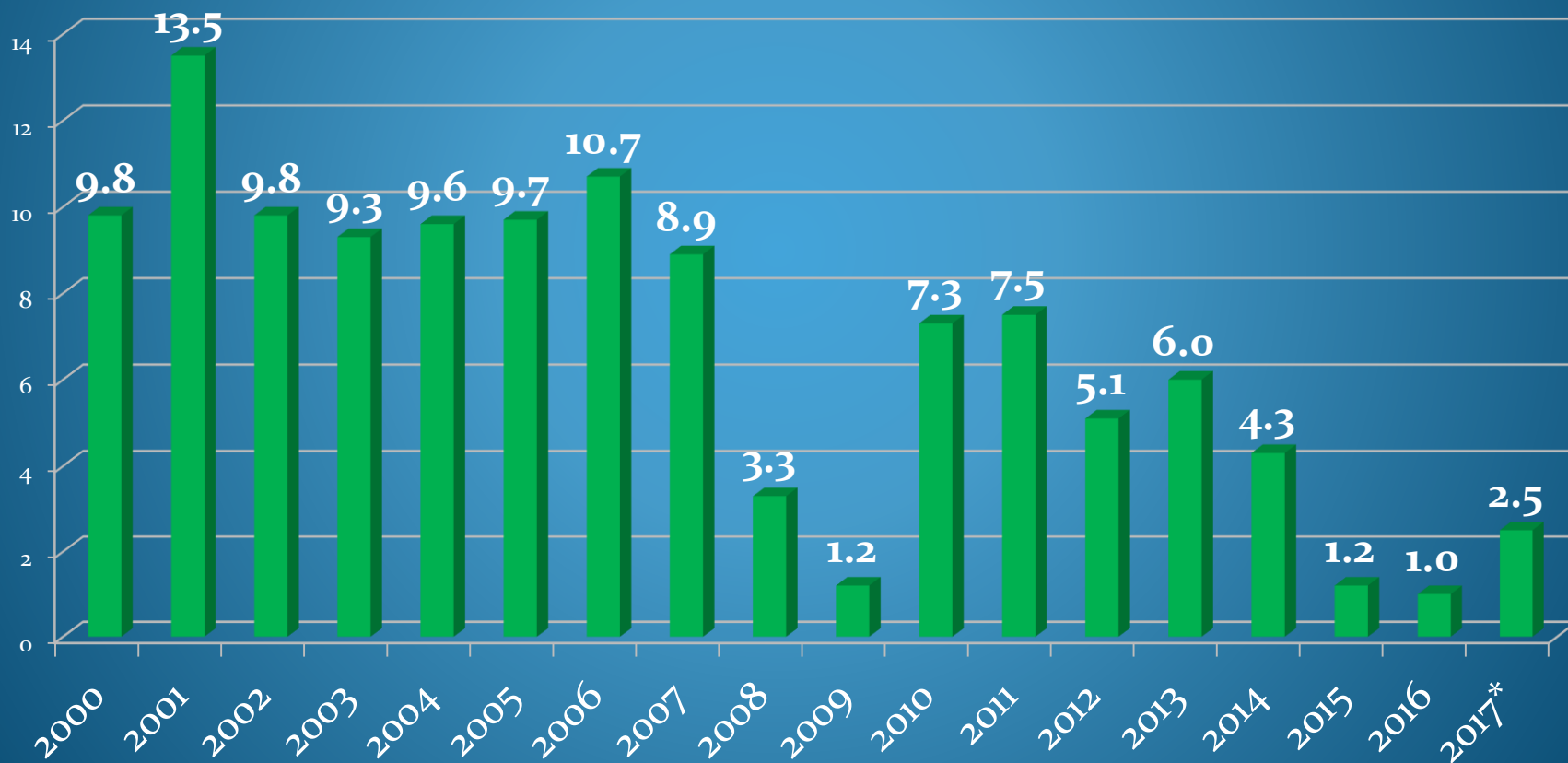
Third Modernization:

- accelerated technological modernization of the economy;
- significant improvement and expansion of the business environment;
- macroeconomic stability;
- improving the quality of human capital;
- institutional reforms, security and the fight against corruption.



# Kazakhstan: Macroeconomic Indicators

GDP growth rates in 2000-2016, in comparison to previous year (according to the Statistics Agency of Kazakhstan), in %:





# National Company “KAZAKH INVEST”

1. Direct interaction with trans-national companies and potential investors (front-office);
2. Development and preparation of specific sector investment proposals;
3. Promotion of investment opportunities in Kazakhstan;
4. Service support of investors, assistance in the search for investment site, partners, obtaining all necessary state services and, if necessary, interaction with civil defense;
5. Monitoring implementation of investment projects and solving emerging issues (follow-up);
6. Ensuring the functioning of FEZ and infrastructure development.



# Kazakhstan: New Approaches

Investment and exports are key conduits to Kazakhstan's economic diversification

***New National Investment Strategy***

***New National Export Strategy***



# Reforms in Kazakhstan

## Five directions of institutional reforms:

- 1) improving public service;
- 2) ensuring the rule of law;
- 3) promoting economic growth;
- 4) strengthening Kazakhstan's identity;
- 5) increasing transparency and accountability of the Government.

The Government has adopted a Plan titled “Modern State for All”, which includes 100 concrete steps.

In January 2015, Kazakhstan signed a Country Program with OECD in order to implement the advanced tools and standards of public service that are applied in the most developed countries, including Canada.

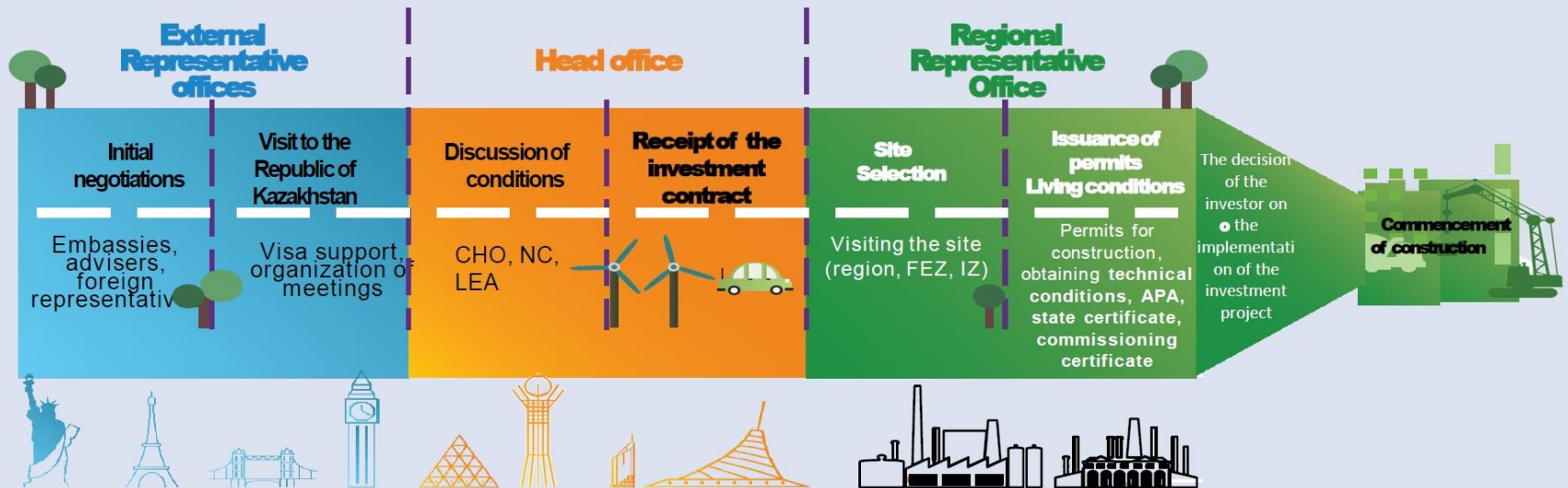


# Kazakhstan: Improving Investment Climate

## Support and service of investors

Unified information and monitoring system- FOLLOW-UP

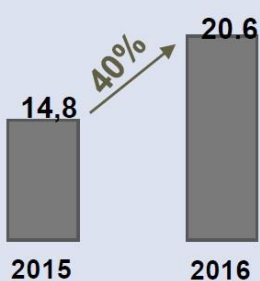
### KAZAKH INVEST



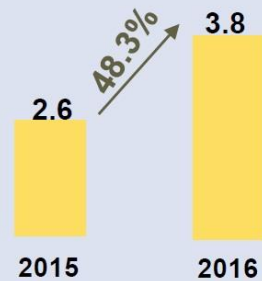


# Kazakhstan: Improving Investment Climate

## STATISTICS OF FOREIGN DIRECT INVESTMENTS IN THE RK

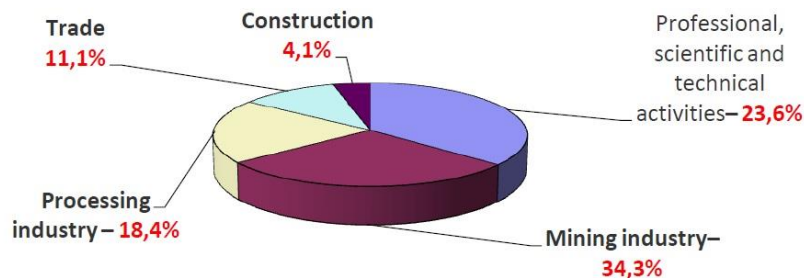


The gross inflow of FDI, bln USD



The gross inflow of FDI to processing industry, bln USD

The structure of the gross inflow of FDI in 2016



### The largest FDI fall at:

- |   |   |  |
|---|---|--|
|  The Netherlands (7.7 bln USD) |  USA (3.4 bln USD) |  Switzerland (2.6 bln USD)        |
|  France (1.1 bln USD)          |  China (1 bln USD) |  The United Kingdom (685 mln USD) |





# Kazakhstan's positions in international rankings



In 2017, Kazakhstan ranks (among 190 countries):

- 35<sup>th</sup> in the “Ease of Doing Business” ranking;
- 3<sup>rd</sup> in the “Protecting Minority Investors”;
- 9<sup>th</sup> in the “Enforcing Contracts”;
- 18<sup>th</sup> in the “Registering Property”;
- 22<sup>nd</sup> in the “Dealing with Construction Permits”;
- 37<sup>th</sup> in the “Resolving Insolvency”;
- 45<sup>th</sup> in the “Starting a Business”.

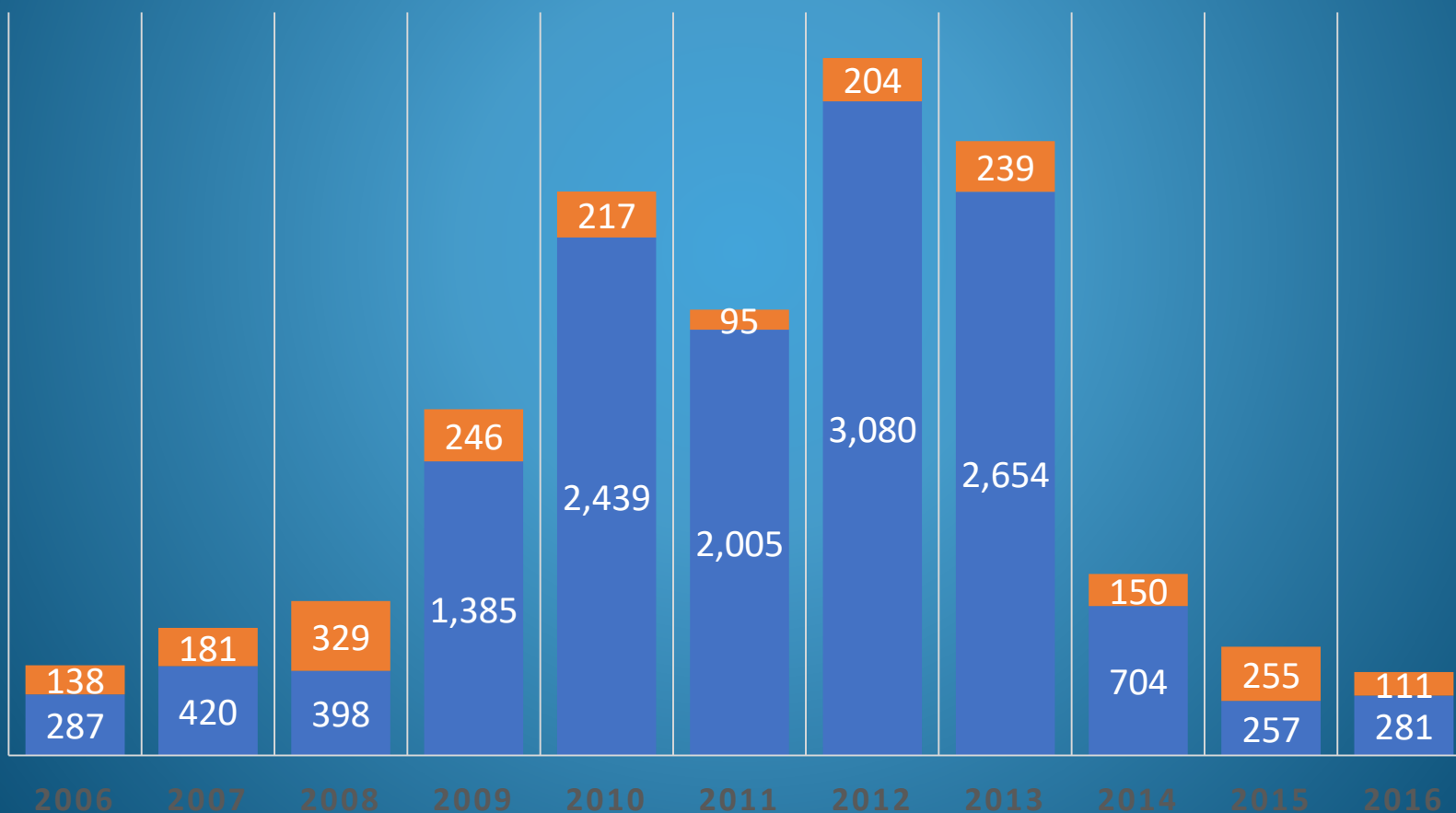


# KAZAKHSTAN – CANADA BUSINESS PARTNERSHIP



*Bilateral trade turnover, imports and exports in 2006-2016,  
in millions of US dollars:*

■ Kazakhstan's Exports to Canada   ■ Canada's Imports to Kazakhstan





*Canadian Direct Investments in Kazakhstan in 2005 – Sept 2016,  
in millions of US dollars:*





# KAZAKHSTAN – CANADA BUSINESS PARTNERSHIP



The Kazakhstan – Canada Business Council  
was officially launched on May 28<sup>th</sup>, 2016  
at the inaugural meeting in Astana





# KAZAKHSTAN – CANADA BUSINESS PARTNERSHIP



2016 жылғы 27 мамыр | May 27, 2016 | 27 мая 2016 года

«ҚАЗАТОМӨНЕРКӘСІП» ҰАК» АҚ ЖӘНЕ КАМЕКО КОРПОРАЦИЯСЫ АРАСЫНДАҒЫ ІСКЕ АСЫРУ ТУРАЛЫ КЕЛІСІМГЕ ҚОЛ ҚОЮ РӘСІМІ

SIGNING CEREMONY OF IMPLEMENTATION AGREEMENT BETWEEN NAC KAZATOMPROM JSC AND CAMECO CORPORATION  
ЦЕРМОНИЯ ПОДПИСАНИЯ СОГЛАШЕНИЯ О РЕАЛИЗАЦИИ МЕЖДУ АО «НАК «КАЗАТОМПРОМ» И КОРПОРАЦИЕЙ КАМЕКО



The “Implementation Agreement” signed between Kazatomprom and Cameco one day before the Business Council’s inauguration meeting, determines the continued development of the joint projects for the next 30 years (until 2045).



## CAMECO in KAZAKHSTAN



Cameco was among the first western companies to invest in Kazakhstan after the republic achieved independence in 1991. In partnership with state-owned company Kazatomprom, Cameco developed the Inar uranium mine and assisted the country in becoming the world's top

uranium producer. Today we are working with the Kazakhs to develop uranium processing capacity to complement their rich uranium resources. In less than 25 years they have built a world-leading industry that will fuel generation of clean nuclear energy for decades to come.

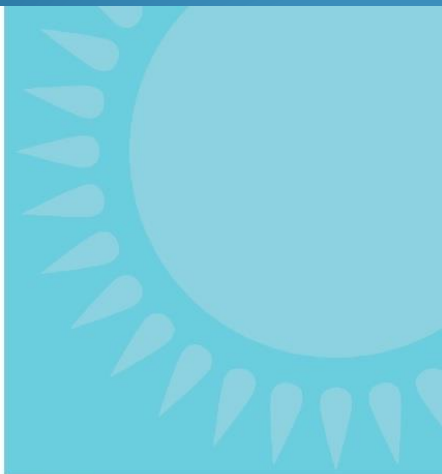




# KAZAKHSTAN – CANADA BUSINESS PARTNERSHIP



## The 2<sup>nd</sup> meeting of the Kazakhstan – Canada Business Council will be held on June 23<sup>rd</sup>, on the margins of EXPO-2017 in Astana.



Kazakhstan Canada Business Council

Казахстанский Канадский Деловой совет



### REPORT ON THE INAUGURAL MEETING OF THE KAZAKHSTAN CANADA BUSINESS COUNCIL

### ДОКЛАД О ИНАУГУРАЦИОННОМ ЗАСЕДАНИИ КАЗАХСТАНСКО КАНАДСКОГО ДЕЛОВОГО СОВЕТА

#### EVENT DETAILS

DATE Saturday, May 28, 2016  
 LOCATION Hilton Garden Inn, Astana, Kazakhstan  
 NUMBER OF PARTICIPANTS 132  
 EVENT SPONSOR NAC Kazatomprom

#### ДЕТАЛИ МЕРОПРИЯТИЯ

ДАТА Суббота, 28 мая, 2016 г.  
 МЕСТО Hilton Garden Inn, Астана, Казахстан  
 КОЛИЧЕСТВО УЧАСТНИКОВ 132  
 СПОНСОР МЕРОПРИЯТИЯ АО "НАК "Казатомпром"

#### OVERVIEW

The KCBC was established with the intention of bringing together Kazakhstani and Canadian enterprises on an annual basis to enhance bilateral cooperation and relations. The KCBC's Executive Committee is comprised of individuals from both the Kazakhstani and Canadian sides representing the private and public sectors, diplomatic entities, KazCIC and CERBA. The Executive Committee was responsible for organization of the inaugural KCBC meeting and continues to meet on a regular basis to oversee follow-up and plan upcoming events/initiatives.

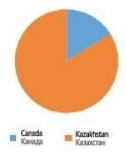
#### КРАТКИЙ ОБЗОР

ККДС (Казакстанский Канадский Деловой Совет) был основан с намерением объединить Казахские и Канадские предприятия на годичной основе для углубления двустороннего сотрудничества и связей. Исполнительный комитет ККДС состоит из представителей обеих сторон канадской и казахстанской, представляющих частный и государственный секторы, дипломатические субъекты KazCIC и CERBA. Исполнительный комитет был ответственен за организацию инаугурационного заседания ККДС и продолжает проводить регулярные встречи для осуществления контроля за ходом деятельности и планирования предстоящих событий/мероприятий.

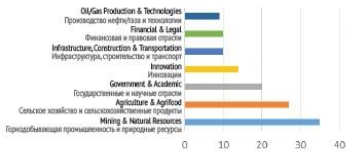
The inaugural KCBC meeting was held May 28, 2016 at the Hilton Garden Inn in Astana and ran over the course of one day. A total of 132 people attended the meeting. The following graphs illustrate the country and industry representation of the participants:

Инаугурационное заседание было проведено 28 мая 2016 года в отеле Hilton Garden Inn в городе Астана продолжительностью в один день. Общее количество людей посетивших заседание – 132 человека. Следующие графики иллюстрируют страны и отрасли производства представленные участниками:

Country Representation / Представленные страны



Industry Representation / Представленные отрасли производства



### KCBC EVENT SPONSOR / СПОНСОР МЕРОПРИЯТИЯ ККДС

We would like to extend sincere thanks to KAZATOMPROM for their generous support as event sponsor

Мы хотим выразить искреннюю благодарность АО "НАК "Казатомпром" за их щедрую поддержку в качестве спонсора мероприятия.



# KAZAKHSTAN – CANADA BUSINESS PARTNERSHIP



## *Traditional areas of cooperation:*



◇ Mining ◇ Geology ◇ Oil & Gas ◇ Agriculture ◇

## *Promising Areas of Cooperation:*

**Aerospace**

**Defense Industry**

**Engineering**

**Exploration  
(new technologies)**

**Renewable Energy**

**Vocational  
Education**

**Finance & Banking**



Since January 1, 2017

30 days visa-free regime for 45 countries



- |              |                  |                    |
|--------------|------------------|--------------------|
| 1. Australia | 16. Hungary      | 31. New Zealand    |
| 2. Austria   | 17. Iceland      | 32. Norway         |
| 3. Belgium   | 18. Israel       | 33. Poland         |
| 4. Bulgaria  | 19. Ireland      | 34. Portugal       |
| 5. Canada    | 20. Italy        | 35. Romania        |
| 6. Chile     | 21. Japan        | 36. Singapore      |
| 7. Croatia   | 22. Korea, South | 37. Slovakia       |
| 8. Cyprus    | 23. Latvia       | 38. Slovenia       |
| 9. Czechia   | 24. Lithuania    | 39. Spain          |
| 10. Denmark  | 25. Luxembourg   | 40. Sweden         |
| 11. Estonia  | 26. Malaysia     | 41. Switzerland    |
| 12. Finland  | 27. Malta        | 42. Turkey         |
| 13. France   | 28. Mexico       | 43. UAE            |
| 14. Germany  | 29. Monaco       | 44. United Kingdom |
| 15. Greece   | 30. Netherlands  | 45. USA            |





# Astana will host EXPO-2017



The Astana International Financial Centre will be established on the platform of EXPO-2017



## ASTANA INTERNATIONAL FINANCIAL CENTRE

New destination for asset managers, investment and commercial banks, funds, alternative finance, and fintech firms.  
AIFC is the initiative of the President of Kazakhstan, announced in May 2015.  
Independent regulation and common law framework, tax-free regime for first 50 years, simplified visa and labour regimes.  
AIFC was established to create an environment for supporting economic growth and increasing human capital.

### WHAT TO EXPECT



**STAGE 1**

Local center of expertise



**STAGE 2**

Regional financial  
intermediary market



**STAGE 3**

Regional financial center



**STAGE 4**

International financial center

**Thank You!**



**[WWW.KAZEMBASSY.CA](http://WWW.KAZEMBASSY.CA)**