



SME NETWORK

ACC LR

Services aux entreprises
Business Services



SME NETWORK

ONE 10-PERSON GROUP

9 members of the Board of Trade

- Make new business contacts

1 moderator

- Manages time
- Stimulates interaction
- Makes sure each and every member participates

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CONTENT OF YOUR PRESENTATION

(duration: 5 minutes)

- Introduce your company
- Describe your products and services
- Summarize your functions and objectives
- Who would you like to meet?

THE 3 KEYS TO A SUCCESSFUL MEETING

- Actively take part in exchanges
- Be generous with your referrals
- Don't forget to follow up after the meeting

SME NETWORK

HAPPY
NETWORKING!