



# SME NETWORK MORNINGS

In collaboration with: Scèna



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**CRÉATEURS D'AFFAIRES**

# **ONE 10-PERSON TABLE**

## **9 members of the Board of Trade**

- ✓ Make new business contacts

## **1 moderator**

- ✓ Manages time
- ✓ Stimulates interaction
- ✓ Makes sure each and every member participates

## CONTENT OF YOUR PRESENTATION (duration: 5 minutes)

- ✓ Introduce your company
- ✓ Describe your products and services
- ✓ Summarize your functions and objectives
- ✓ **Who would you like to meet?**

## **THE 3 KEYS TO A SUCCESSFUL MEETING**

- ✓ Actively take part in exchanges
- ✓ Be generous with your referrals
- ✓ Don't forget to follow up after the meeting



# HAPPY NETWORKING!

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