

**trade mission to baltimore**

**spie baltimore – dÉfense et SÉcuritÉ**

**April 29 to May 3**

**Registration**

The activity will be held in **French** and **English**

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| **Contact Information** | | |
| **One form per participant please**  Membership number\*        Non-member  \* Your membership number is necessary in order to benefit from the member rate | | |
| Mr.  Ms. First name | | Last name |
| Title (English and French) | | Company |
| Address | | Web site |
| City | | Province |
| Postal code | | E-mail |
| Telephone | | Mobile phone during the trade mission |
| Contact person in case of emergency  Mr.  Ms. Name | | Passport number |
| Telephone 1 (     ) | | Telephone 2 (      ) |
| **Registration Fees** | | |
| $ 400 Members  $ 495 Non-members | **Members of the the Industry Photonics Circle should contact Pierre Grenier in Quebec International to finalize their registration.** | |
| **Payment** | | |
| American Express  Diners Club International  MasterCard  Visa  Check\*             Card number Expiry date (mm/yy)           Cardholder’s name Signature  \* Purchases of $200 or less require payment by credit card. For purchases of $200 or more, credit card accepted or check payable to: World Trade Centre Montréal, 380 St-Antoine St. West, Suite 6000, Montréal, Quebec H2Y 3X7 | | |
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**Quebec participants:** The costs of the trade mission are eligible as an expense under Bill 90 promoting corporate manpower training.

**Cancellation policy:** An administration fee of ten percent (10%) plus taxes, based upon registration fees, will apply to cancellations received before March 22, 2013. After that, there will be no reimbursement.

**Limits of liability:** The participant and the organization whom the participant represents hereby release the World Trade Centre Montréal and the Board of Trade of Metropolitan Montreal from any liability whatsoever, and they hereby waive any recourse, claim or legal action of any kind whatsoever, including, without limiting the generality of the foregoing, any recourse, claim or legal action relating to bodily injuries, material losses, illness, accident, hospitalisation, repatriation, problems with police or legal authorities, or legal actions, whether same result from a statement, act or behaviour of any kind whatsoever made or carried out by the participant before, during or after the trade mission.

The World Trade Centre Montréal and the Board of Trade of Metropolitan Montreal cannot be considered to have defaulted in the execution of their obligations should such execution be delayed, held back or prevented by force majeure. Force majeure includes all causes that are out of the parties’ control, that the parties could not reasonably have foreseen and against which they could not protect themselves, including but not limited to cases of accident, strike, partial or full work stoppage, lock-out, fire, natural disaster, riot, intervention by civil or military authorities, cooperation with any governmental authorities’ rules or instructions, and acts of war (declared or not).

**Return this form email at:**

[ecarmand@ccmm.qc.ca](mailto:ecarmand@ccmm.qc.ca)

**For more information:**

514 871-4002, ext 6212

1. **Répertoire des participants**

PArticipants directorY

**Instructions :**

1. **Veuillez joindre une photo de vous (JPEG et un minimum de 300 ko) au courriel de réponse. / Please attach to the return email a picture of you (JPEG and a minimum of 300 KB) intended to the Participants Directory.**
2. **Le répertoire des participants est bilingue. Veuillez le remplir dans les deux langues. / The Participants Directory is bilingual, please fill it in both languages.**

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| 1. **Décrivez votre entreprise (200 mots ou moins) :** |
| 1. **Identifiez le secteur d’activité primaire de votre entreprise (une ligne maximum) :** |

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| 1. **Describe your company’s business (200 words or less):** |
| 1. **Identify the sector associated with your company’s primary product or service (one line):** |

**\* Étant donné que les renseignements recueillis dans le présent profil du participant sont destinés à nos partenaires, nous vous demandons de remplir le formulaire en ANGLAIS.**

***\* Since this document is destined to our partners, we request that you fill out this form in ENGLISH.***

**B. Company Profile**

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| **What are your goals for this trade mission?** | |
| **Provide information on the services or products you want to sell in this market. What significant features and competitive advantage does your product(s) or service(s) have?** | |
| **Do you currently export/sell to this market? If yes, can you give us the NAMES of PROJECTS and CITIES you have worked on or are presently working on?**  **Yes or No**  **Names of projects and cities:** | |
| **Who would you like to meet? (Specific company names or categories and contact levels)** | |
| **Will you organize other meetings on your own? If yes, which companies will you meet?** | |
| **Is your company established in this market? If yes, could you provide the location of your branch(es)?** | |
| **In terms of number of employees, how large is your organization?** | |
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| **In terms of annual revenue, how large is your organization?** | |
| Less than $500,000 | $25 million to $50 million |
| $500,000 to $5 million | Over $50 million |
| $5 million to $25 million | Not applicable |
| **What percentage of your organization’s activities is related to exporting?** | |
| % | |