



## **Desjardins Business Opportunities**

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# **Set a course for India: a spotlight on business development project**

**Evaluate your development strategy with advice from our experts**

**November 15, 2017**

- 8:30 a.m.**      **Registration and Breakfast**
- 9:00 a.m.**      **Welcoming Remarks**  
Jean-Christophe Lambert  
Advisor, International Market Development  
Chamber of Commerce of Metropolitan Montreal
- 9:05 a.m.**      **Make in India program analysis**  
Arun Kumar Sahu  
Deputy High Commissioner  
High Commission of India to Canada
- 9:25 a.m.**      **Trade negotiations and political relations between Canada and India**  
Serge Granger  
Associate Professor, School of Applied Politics  
Université de Sherbrooke
- 9:45 a.m.**      **Business Testimony**
- Guillaume Clairet  
Vice President and Chief Operation Officer  
H2O Innovation

10:00 a.m. **Coffee Break and Networking**

10:30 a.m. **Round table discussion over a cup of tea**

**Business culture in India**

Thierry Slama  
International Trade Advisor – Asia-Pacific and Oceania Division  
Ministère de l'Économie, de la Science et de l'Innovation

**Fiscal and legal environment of the Indian market**

Marc Bélanger  
Partner  
DS Avocats

**Agriculture and agri-food sector**

Xueyan Chen  
Market Development Advisor  
MAPAQ

**Smart Cities in India**

Rajesh Tyagi  
Assistant Professor, Telfer School of Management  
University of Ottawa

11:45 a.m. **End of activity and Networking**

In collaboration with:

