

PROFIL DU PARTICIPANT*

* À remplir si vous désirez soumettre votre candidature pour des rencontres individuelles.
 Les donneurs d'ordres feront une sélection parmi toutes les candidatures reçues. Seules les entreprises retenues
 devront acquitter les frais de participation.

Étant donné que les informations recueillies dans le présent profil du participant sont destinées à nos
 partenaires, veuillez remplir ce formulaire **en anglais** si vous possédez l'information. Veuillez nous retourner ce
 formulaire complété par courriel à sbenabdallah@cmm.gc.ca

1. Describe your company's business (200 words or less) and outline what significant features and competitive advantages do your products or services have.

2. Please outline your objectives for your participation in this buyers meeting.

3. Indicate the buyers that you would like to meet. (The choice of the buyers and the time of your meeting will be sent to you by email before the event)

4. Do you currently export to Brazil, Colombia, Russia, India or Vietnam?

Yes. Please go to question 5

No. Please go to question 8

5. Can you give the names, projects and cities you have worked or are currently working on in any of those countries?

6. Does your company have an existing partnership or any other form of business relationship in the markets mentioned above? If yes, please give the name of your partners:

7. Who are your clients? (Describe and name your clients if you think it could have a persuasive impact for doing business with the buyers).

8. What type of organization do you represent?

- | | |
|--|---|
| <input type="checkbox"/> A private company | <input type="checkbox"/> An economic development agency (SADC, CLD) |
| <input type="checkbox"/> A government agency or ministry | <input type="checkbox"/> An academic institution |
| <input type="checkbox"/> An association | <input type="checkbox"/> Other: <input type="text"/> |

9. In terms of number of employees, how large is your organization?

- 1 to 29
 30 to 99
 100 to 499
 500 or more

10. In terms of annual revenues, how large is your organization?

- | | |
|--|---|
| <input type="checkbox"/> Less than \$500,000 | <input type="checkbox"/> \$25 million to \$50 million |
| <input type="checkbox"/> From \$500,000 to \$5 million | <input type="checkbox"/> Over \$50 million |
| <input type="checkbox"/> \$5 million to \$25 million | <input type="checkbox"/> Not applicable |

11. What percentage of your organization's activities is related to exporting?

- | | |
|-------------------------------------|--------------------------------------|
| <input type="checkbox"/> 0% | <input type="checkbox"/> 26% to 50% |
| <input type="checkbox"/> 1% to 10% | <input type="checkbox"/> 50% or more |
| <input type="checkbox"/> 11% to 25% | |

12. Where do you currently export?

- | | |
|--|--------------------------------------|
| <input type="checkbox"/> North America | <input type="checkbox"/> Oceania |
| <input type="checkbox"/> Central America and the Caribbean | <input type="checkbox"/> Asia |
| <input type="checkbox"/> South America | <input type="checkbox"/> Middle East |
| <input type="checkbox"/> Europe | <input type="checkbox"/> Africa |