

## **INTEGRIM signs agreement with India's Global Hospitals for its Sensaas service.**

Montreal, February 13, 2012 – INTEGRIM subsidiary Sensaas India has signed an agreement with Global Clinical Research Services Private Limited, the clinical trial division of Global Hospitals. Through this agreement, INTEGRIM will provide Global with automated information recognition, clinical data management and statistical analysis services for its clinical trials.

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As INTEGRIM President Patrick Galamé sees it, “this agreement with Global Hospitals will help bolster the leadership position of Sensaas India,” which specializes in document processing technology and clinical trial data. “It will give Global Hospitals cutting-edge technology, ensuring optimal quality of clinical trial data and reducing processing times.”

“The Board of Trade of Metropolitan Montreal and its team of international trade experts, the World Trade Centre Montréal, would like to congratulate INTEGRIM and its Sensaas India division on the partnership established with Global Clinical Research Services Private Limited, a subsidiary of Global Hospitals. This collaborative agreement will allow INTEGRIM to expand its presence in India and share its expertise on a global scale. The World Trade Centre Montréal is proud to have accompanied INTEGRIM. This type of partnership is a tangible result of the benefits arising from trade missions and of the success that Quebec SMEs can enjoy on foreign markets,” stated Michel Leblanc, President and CEO of the Board of Trade.

This agreement, which anticipates roughly twenty clinical trials over the next two years, will help INTEGRIM boost awareness of its Sensaas automated document processing service in the Indian market. It's also an opportunity to expand INTEGRIM's document and data processing center on a global scale, since the Sensaas service is offered in North America, Europe and Asia. In addition, it will help create at least 15 jobs at INTEGRIM's Montreal headquarters over the next 24 months, including development engineers, technical support specialists and administrative personnel. This partnership with Global Hospitals strengthens INTEGRIM'S 2011 agreement with Technoparc Montréal, and increases Technoparc's influence in India.

### **Sensaas by INTEGRIM**

For close to 20 years, INTEGRIM has helped companies of all sizes maximize their efficiency and reduce their costs by providing automated document processing solutions. This is the company's vision for reducing paper overload. INTEGRIM's Sensaas service offers à la carte solutions that electronically manage the complete lifecycle of paper documents such as invoices, purchase orders, contracts, forms, etc. more rapidly.

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### **Information**

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