

WB BUSINESS OUTREACH

WORKING WITH THE PRIVATE SECTOR

- OVERVIEW -



WORLD BANK GROUP

Toronto, Canada
October 18.2016

Agenda

- ❖ Preamble
- ❖ The Case for Private Sector Engagement
- ❖ Value Proposition
- ❖ World Bank Activities and Lending Portfolio
- ❖ Resources for Business Opportunities

2.4 billion people



1.2 billion people



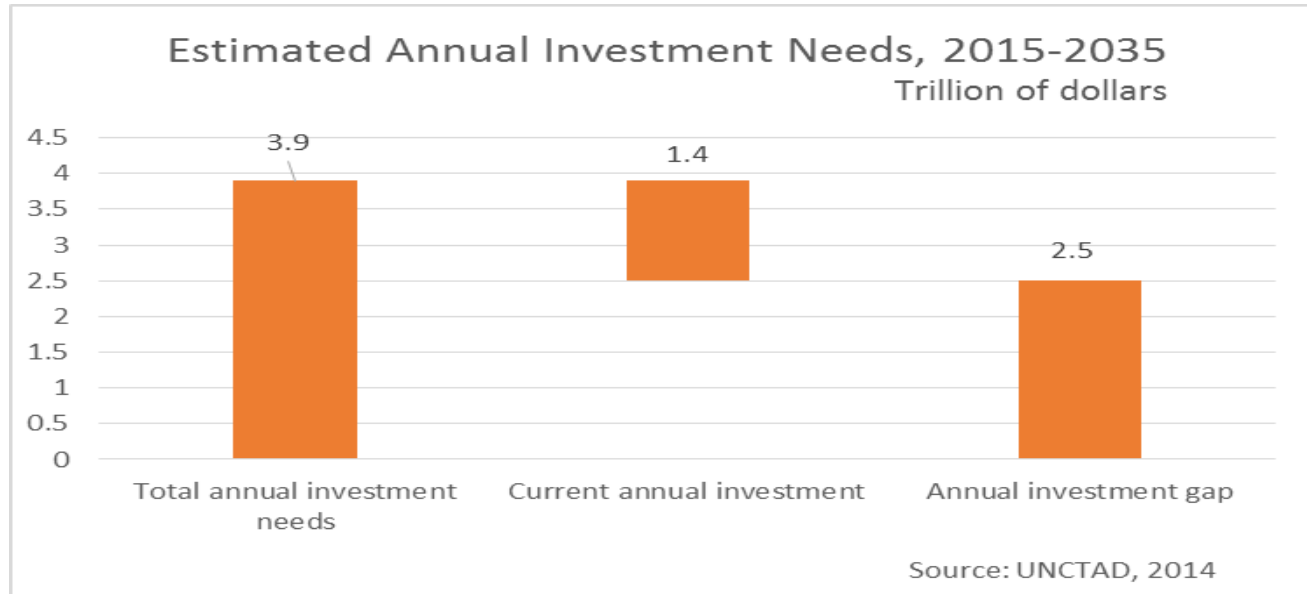
643 million people



1.2 million lives

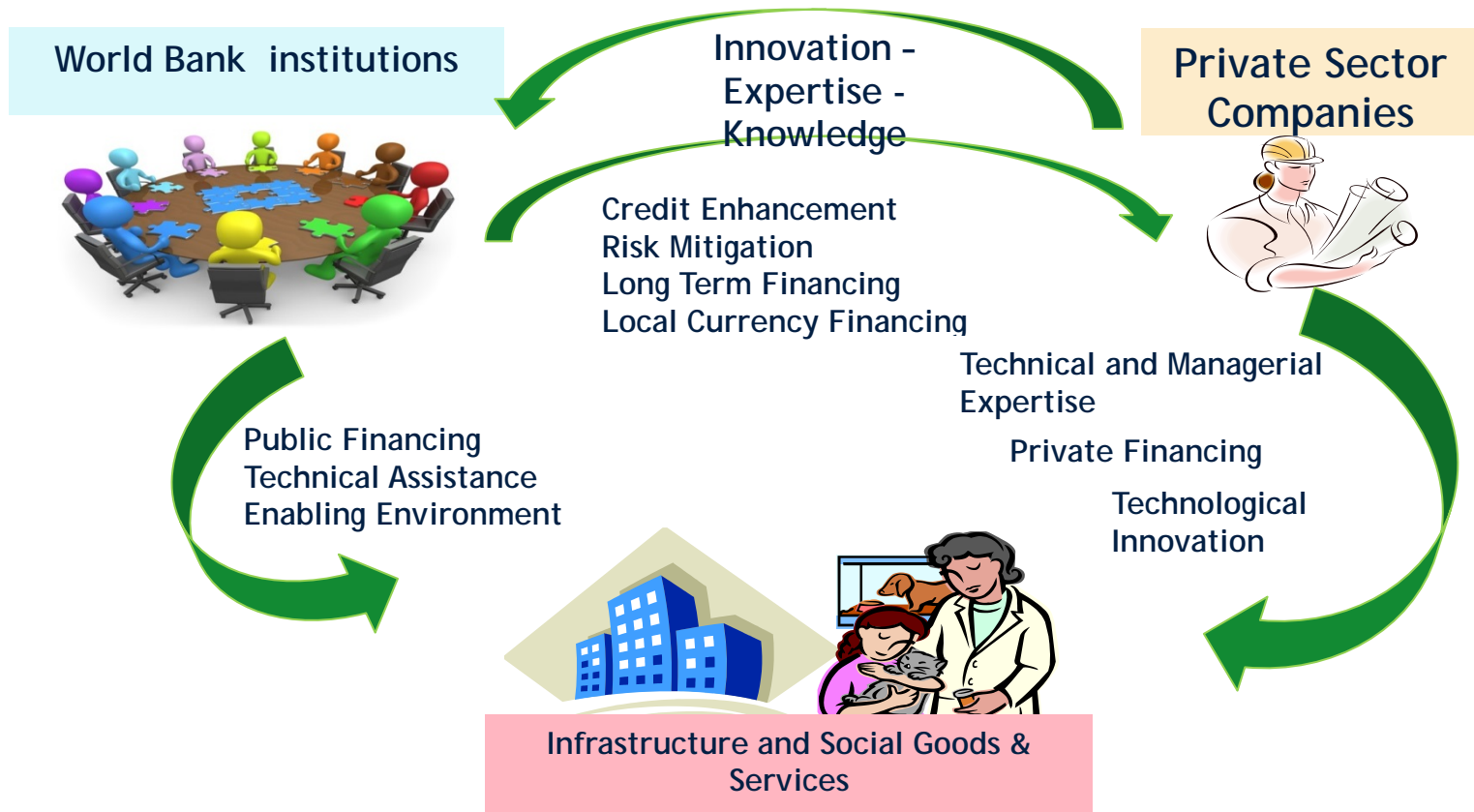


The Case for Private Sector Engagement

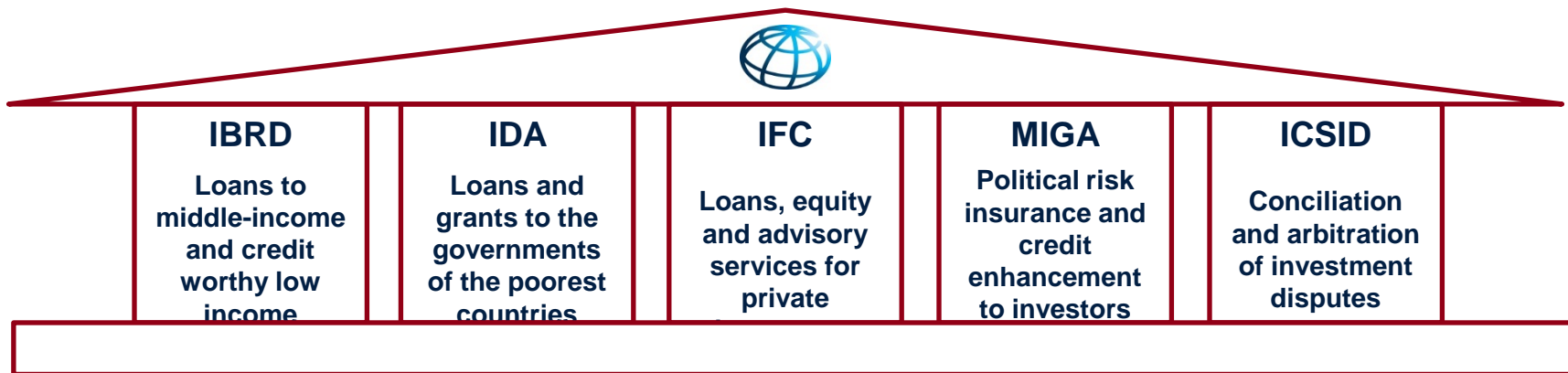


“Working with the private sector will become increasingly important to meet the scale of financing needs for our development goals.”

Value Proposition



The World Bank Group



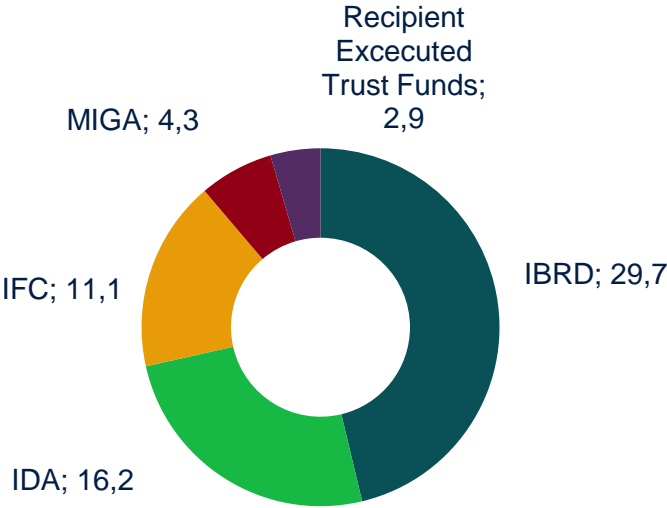
... Supports Private Sector Through:

- Interventions at public sector level (e.g. legal and regulatory reforms , technical assistance, capacity building, public-private partnership advisory, etc.)
- Direct investments in private sector companies (e.g. loans, equity)
- Guarantees and risk mitigation instruments to support private investment (e.g. political risk insurance, partial risk guarantee, etc.)

A Global Footprint

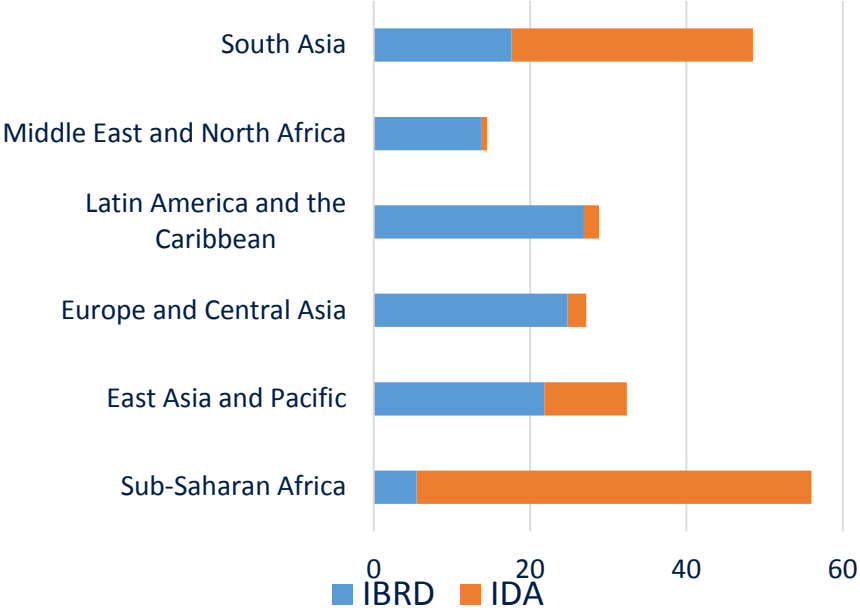
WBG Global Commitments

Billions of Dollars, Fiscal year 2016



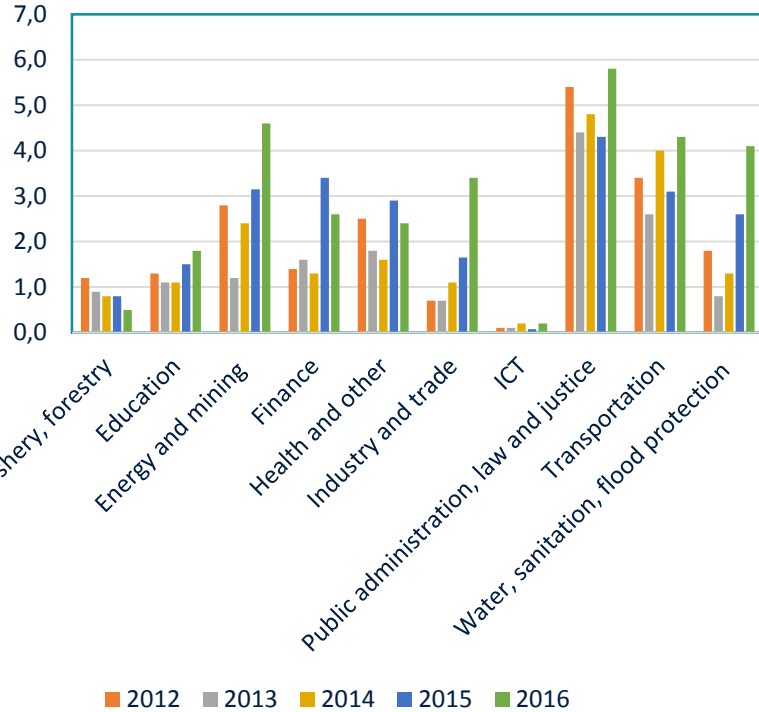
Active Portfolio Net Commitments

Billions of Dollars, as of June 2016

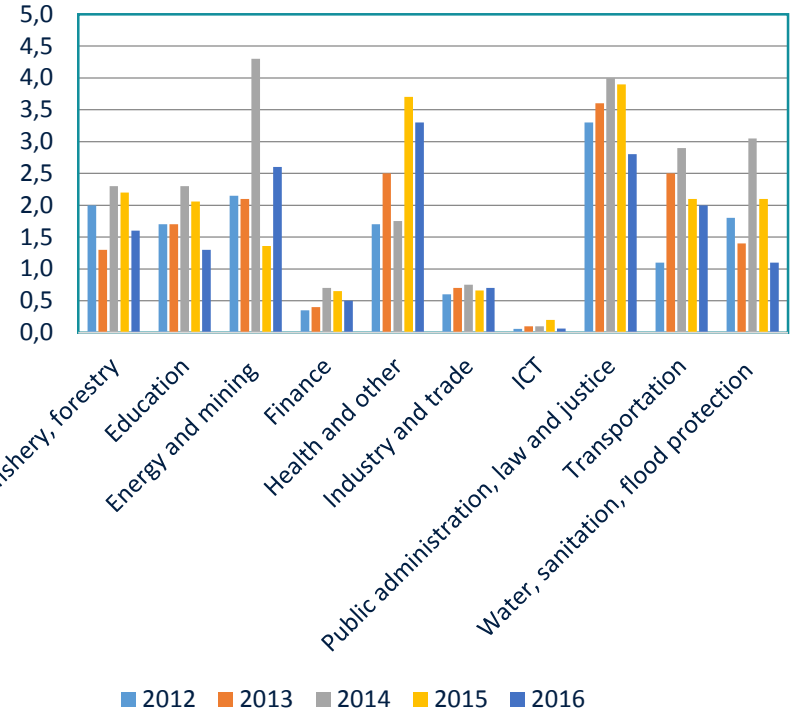


Across Key Sustainable Development Sectors

IBRD Lending by Sector



IDA Lending by Sector



Resources for Business Opportunities

- Project Procurement Pipeline - Monthly Operational Summary (MOS)

<http://www.worldbank.org/en/projects-operations/products-and-services/brief/monthly-operational-summary>

- Operational Consulting Econsult2:

<https://wbgeconsult2.worldbank.org/wbgec/index.html#>

- UN Development Business - Business opportunities generated through the World Bank, regional development banks, and other development agencies - Available online by subscription. <http://www.devbusiness.com/>



VIDEO

World Bank Procurement Video: How to bid, finding opportunities, what makes a successful bid

<http://www.worldbank.org/en/news/video/2016/03/30/world-bank-procurement-video>